



IRRIGATION, GOLF & INDUSTRIAL

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FOR IMMEDIATE RELEASE

Ewing Irrigation Acquires A&T Sprinklers

April 2, 2007, Phoenix, AZ— Ewing Irrigation, Golf & Industrial acquired Sacramento area-based A&T Sprinklers. The merger enables Ewing to offer landscape and irrigation professionals two new locations—Rancho Cordova and Roseville—for a combined total of six Ewing branches serving the greater Sacramento area, and 170 nationwide. The transaction closed April 2.

“A&T Sprinklers is a great fit,” said Douglas York, President of Ewing Irrigation. “From their employees and values to their product offering, we are very compatible companies. We are excited to merge our two families in pursuit of one vision, and that is to provide the best customer service the irrigation supply industry has to offer.”

Founded in 1964, A&T Sprinklers is a family-owned business focusing on golf courses, parks, cemeteries, athletic facilities, residential and commercial projects, and vineyards. Originally, targeting the irrigation needs of the agricultural community, A&T expanded their product offering to serve additional market segments to complement the urbanization of the greater Sacramento and San Joaquin Counties over the last few decades.

Vince Gallina, President of A&T Sprinklers, has 26 years of experience working for the family business, and has served as President since 1990, when his father, Sam Gallina, transferred control of day-to-day operations.

“We are all excited about the new opportunities that will arise when working for a company like Ewing,” Gallina said. “We always used to say, ‘It would be really neat if we can do something like this’, but because of how small of company we were, we could never employ these big ideas. Now that we are a part of the Ewing team, we can plan big.”

Gallina adds that he has always known Ewing to be a "good competitor" in the Sacramento market, and with the merger, he is looking forward to adding his branches to Ewing's repertoire and upholding its solid reputation in the area.

To better serve customers, Ewing retained A&T Sprinklers employees in the transition, appointing Gallina as manager of the Rancho Cordova branch, and Matt Contreras as manager of the Roseville location.

Established in 1922, Ewing Irrigation offers commercial and residential irrigation supplies, landscape and agronomic products, water management solutions, low-voltage lighting, erosion control, water features and industrial plastics to professionals serving the landscaping, turf, golf, and industrial industries. Ewing offers more than 170 convenient locations from coast to coast.

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